

WALMART SHADOW CENTER



Sulphur, LA



Kilgore, TX

CHALLENGE

The RR Company of America needed a buyer for a portfolio of Walmart Shadow Centers located in different states, requiring a deal involving hurdles with national, regional, and local tenants.

ACTION

In order to effectively address the needs of the seller, Flo Meadows & Team took the steps including but not limited to:

- Producing a short list of buyers through extensive research
- Pursuing direct contact with a very strategic pool of potential buyers
- Establishing critical relationships
- Facilitating timely property subdivision
- Convening special City Council meetings in December to remedy error in ordinance for property legal description
- Collaborating with Owner staff to handle resolution on tenant lease terms, and timely execution of required documents with national, regional, and local tenants

RESULTS

Flo Meadows & Team secured a buyer who produced an acceptable offer and facilitated Due Diligence resulting in timely closed transaction that met all the needs of both parties.

FOR MORE INFORMATION:

Flo Meadows, CCIM, CPA

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“ We selected Flo Meadows to represent our company based on her performance in representing us on previous transactions. We knew that we needed someone who would be relentless in navigating multiple challenges with many stakeholders. Flo was diligent and effective in her role as Dual Agent, and well represented our interests and those of the Buyer. She tackled every issue with determination. We would be happy to work with Flo again. ”

- Rodney Savoy, Managing Partner, RR Company of America, Seller

“ We were amazed at how successful Flo and her staff were in quickly establishing relationships in the communities where the properties were located. With each roadblock, she swiftly took actions to produce solutions. We are grateful that Flo represented us, and hope to work together in the future. ”

- Steve Black, Acquisitions Manager, Schostak Brothers, Buyer