

SCOTT EYE CARE DEVELOPMENT SITE



Scott, LA



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EYE CARE

FOR MORE INFORMATION:

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CHALLENGE

Scott Eye Care's original growth projections were far exceeded in 2020 as Dr Cazares welcomed telemedicine visits for his growing number of patients. The real estate strategy shifted to accommodate the expansion of the practice. The property search expanded to include off market properties and demolition of structures on an adjacent listed property.

ACTION

Flo Meadows & Team took action to obtain sites that met the client's needs by:

- Working with realtor of the on-market property for an expedited building removal
- Negotiating with the off-market property owner to sell their family owned property
- Engaged with the Architect regarding the design of the new development
- Coordinated a Phase 1 environmental study
- Collaborated with attorney on an Act of Correction for Title of the off-market property due to succession

RESULTS

Scott Eye Care has set a tentative opening date for the new location for late 2021 or early 2022 in a location that will facilitate their continued growth.

“As an Optometrist, my focus is more on my patients and my business than commercial real estate. Flo Meadows & her team far exceeded my expectations with their knowledge of the market and thorough preparation in helping me purchase my new office location. Flo's team found two adjacent properties which provided the ideal location as well as room for growth. They navigated the complexities of a simultaneous closing with both an on-market and off-market property, making the process much less stressful for me. Without reservation I can recommend Flo Meadows and her team to you to assist you in your commercial real estate interests.

- Ryan Cazares, Scott Eye Care